

## Finance Analyst

<b>POSITION PURPOSE</b>
<ul style="list-style-type: none"> <li>High visibility, critical role on the Financial Planning &amp; Analysis (FP&amp;A) team reporting to the Finance Manager, leading core financial processes (i.e. Annual Operating Plan, Monthly Forecasts, Monthly/Weekly/Daily Reporting and Analysis) in support of the Sales Function. The role will provide insight into sales performance and drivers and will be key in driving predictability, accountability and value-added sales analysis.</li> </ul>
<b>ESSENTIAL DUTIES &amp; RESPONSIBILITIES</b>
<ul style="list-style-type: none"> <li>Key business partner and finance point of contact with the Sales team</li> <li>Provide daily/weekly/monthly sales performance reporting</li> <li>Coordination of month end close activities related to sales and sales analysis including monthly mid-month and late month revenue projections</li> <li>Created, monitor and analyze annual, quarterly and monthly sales revenue and department spend against the financial plan, forecast and prior year.</li> <li>Works to identify root cause for shortfalls vs. plan, forecast and prior year as required. Identifies, recommends and implements corrective action plans as required.</li> <li>Leads data collection and consolidation required to understand sales and margin analysis, structural cost analysis, customer and product profitability, pricing and market dynamics.</li> <li>Develops a standard sales reporting package to communicate results to Sales, finance and the leadership team.</li> <li>Develops the tools to support analyzing the results and performance of the sales business units, product lines/categories and customers.</li> <li>Assist Sales with requested ad hoc analysis and operational analysis</li> <li>Work with various systems, ensure reconciliation of data and identify opportunities for process improvement</li> </ul>
<b>KNOWLEDGE / SKILLS / ABILITIES:</b>
<ul style="list-style-type: none"> <li>Highly self-motivated/detail-oriented individual with strong organization skills</li> <li>Ability to analyze and interpret operating results and complicated data and prepare concise, accurate and timely reporting</li> <li>Ability to assess range of outcomes and risk, evaluate opportunities and present conclusions</li> <li>Strong systems skills including ability to utilize Hyperion, Excel, Word, PowerPoint, and other software as necessary</li> <li>Strong work ethic and sense of personal responsibility for work outcomes</li> <li>Possess strong communication skills (verbal, written and interpersonal)</li> <li>Ability to work in a team environment, build strong relationships and influence up and down in the organization</li> <li>Proven ability to work on multiple projects simultaneously and multitask as necessary to meet deadlines</li> <li>Demonstrated ability to initiate and lead process improvement</li> </ul>

<b>QUALIFICATIONS / PRIOR EXPERIENCE:</b>
<ul style="list-style-type: none"><li>• Bachelor's degree in finance/Accounting</li><li>• 3+ years of solid financial analysis experience</li><li>• Solid interest and aptitude for and experience with critical, complicated analytical work and creative thinking</li></ul>
<b>WORK ENVIRONMENT/OTHER REQUIREMENTS:</b>
<ul style="list-style-type: none"><li>• Ability to travel ~10-15%</li></ul>

The above statement reflects the general details considered necessary to describe the principal functions of the job identified and shall not be construed as a detailed description of all the work requirements that may be inherent in the job.

AmesburyTruth is committed to diversity and inclusion. If you are selected to participate in the recruitment process, please inform us of any accommodations you may require. The above statement reflects the general details considered necessary to describe the principal functions of the job identified and shall not be construed as a detailed description of all the work requirements that may be inherent in the job.

*Please send resumes to [careers@amesburytruth.com](mailto:careers@amesburytruth.com)*